

**PROFORMA INVOICE/EXPORT ORDER**

SHIPPER <b>Tech International</b> 1000 J Street, N.W. Washington, DC 20005	Ph. 202-555-1212 Fax 202-555-1111
CUSTOMER: <b>Gomez Y. Carlagena</b> Aptdo. Postal 77 Bogota, Colombia	
SHIP TO (if different than Customer):	
NOTIFY (Immediate Consignee):	

PROFORMA INVOICE NO. <b>Col91-14</b>	DATE <b>July 12, 1997</b>
COMMERCIAL INVOICE NO.	DATE
CUSTOMER REFERENCE <b>LTR</b>	DATE <b>July 9, 1997</b>
TERMS OF SALE <b>CIP Buenaventura, Colombia</b>	
<b>(INCOTERMS 1990)</b>	
SHIP VIA <b>AIR</b>	EST. SHIP DATE <b>60 DAYS FROM RECEIPT OF ORDER AND LETTER OF CREDIT</b>

PART NUMBER	UNIT OF MEASURE	QUANTITY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
2-90	EA	3	Separators in accordance with attached specifications	\$14,750.00	\$44,250.00
14-40	EA	3	First-stage Filter Assemblies per attached specifications	\$ 1,200.00	\$ 3,600.00
custom	EA	3	Drive Units - 30 hp each (for operation on 3-phase 440 v., 50 cy current) complete with remote controls	\$ 4,235.00	\$12,705.00
TOTAL EX WORKS Washington, D.C. domestic packed...					\$60,555.00
Export processing, packaging, prepaid inland freight to Dulles International Airport & forwarder's handling charges					\$ 3,115.00
TOTAL FCA WASHINGTON DULLES AIRPORT Estimated air freight and insurance					\$63,670.00
TOTAL Est. CIP Buenaventura, Colombia					\$66,635.00
Estimated gross weight 9,360 lbs. • Estimated cube 520 cu. meters Export packed 4.212 kg. • Export packed 15.6 cu. meters					

1. All prices quoted herein are US dollars.
2. Prices quoted herein for merchandise only are valid for 60 days from July 12, 1997.
3. Any changes in shipping costs or insurance rates are for account of the buyer.

ADDITIONAL CHARGES	
FREIGHT <input type="checkbox"/> Ocean <input checked="" type="checkbox"/> Air	<b>INCLUDED</b>
CONSULAR/LEGALIZATION	_____
INSPECTION/CERTIFICATION	_____
SPECIAL PACKING	_____
<b>INSURANCE</b>	<b>INCLUDED</b>
_____	_____
_____	_____

TERMS OF PAYMENT	
<input checked="" type="checkbox"/> LETTER OF CREDIT	Bank _____
<input type="checkbox"/> DRAFT	Terms _____
<input type="checkbox"/> OPEN ACCOUNT	Terms _____
<input type="checkbox"/> OTHER _____	_____
CURRENCY OF PAYMENT <u>US Dollars</u>	